FRAUDULENT LAND SALES AND PREVENTION

We wanted to make you aware of the increase in the number of attempted fraudulent land sales. These scams can involve the sale of a house or other type of real property, but generally focus on the sale of a vacant lot that is owned free of encumbrances and liens.

RED FLAGS ARE:

- Seller purports to be in another state or country
- · Seller is in a rush to close and is willing to sell for a price that seems undervalued
- Seller seems unconcerned with withholding or closing fees and is only interested in receiving net proceeds as quickly as possible
- Seller only communicates with the agent and other parties involved by email
- Seller provides a reason for limited contact such working as an "offshore engineer" or suffering from a serious medical condition
- Email from the seller contains typographical errors or boilerplate language
- The email address is suspect (a domain in a foreign country)
- Seller claims questionable need to use a power of attorney and the agent under the power of attorney has never met the seller
- Seller ID appears suspect with use of cut and pasted photos or is devoid of security features
- Signatures of seller and/or notary are suspect
- Seller is not currently located at the address listed in the county tax records
- Documents provided by the seller are notarized in a location other than the seller's purported location
- Wiring instructions are to a bank in yet another location

When a transaction appears or even "feels" suspect, here are a few ways to research:

- Google the owner for relevant information such as an obituary
- Verify that no probate estate has been filed for the owner
- Check online real estate listings to see if the property is listed for sale and, if so, contact the listing agent and verify your transaction
- Require the seller to provide additional documentation to assist in verifying their identity
- Require the seller to email or text a picture of their driver's license or passport
- Verify the notary through the Secretary of State where the document was notarized
- Attempt to contact the notary directly and verify the acknowledgment

IF YOU FEEL THAT SOMETHING IS WRONG, IT PROBABLY IS.

If you have any questions relating to this, please contact your Frontier Title Escrow Officer.

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